

# International Graduate - Trainee (m/f) in Principal Investor Products (Third Parties), France and Italy



UniCredit is a leading European Bank, combining an international mindset with strong local roots, welcomes people who share a strong can-do spirit and attitude. We look for those who believe in team work and feel responsible for generating value to our customers and communities we all live in.

Our **International Graduate Program in Corporate & Investment Banking** marks the perfect start of your professional career at UniCredit. The modular-structured program enables you to gain practical know-how in the CIB area. From your target area you will rotate in national and international important interfaces in order to qualify for your target position. A tailor-made training concept in the beginning of your program provides the transfer of your academic knowledge into practical training. **The first 6 months you will be trained in our team in Milan, afterwards you will finish your program in Paris.**

## Your Tasks

**Our Principal Investor Products team in Paris is looking for a graduate regarding:**

- Support Public Distribution team in Paris for marketing activities on identified clients target groups (retail investors, retail traders, independent/personal finance advisors): Preparation of pitch (products, standard terms, brochures) in French for new product issuance, product flash, financial news flash
- Participate to preparation and realization of sales initiatives related to retail securitised derivatives products (retail conferences, trade fairs, clients and distributors sales forces training)
- Prepare content in French for dedicated internet web site ([www.bourse.unicredit.fr](http://www.bourse.unicredit.fr))
- Participate to new market development
- A particular focus will be place on leveraging listed products wrappers on independent/personal financial advisors and development of alternative distribution (public offering syndication thought stock exchange platform)

## Your Profile

- University degree in business administration and/or mathematics required
- Knowledge of investment products and experience in a sales or marketing function within a securitised derivatives department for 1-2 years
- Balanced and tenacious self-starter
- Relational skills and ability to work in a high-quality and demanding environment
- Fluent in French (mother tongue or excellent verbal/written) and English, knowledge in Italian preferably
- Knowledge of Office package is essential

## Application details:

- Location: Paris and Milan
- Entry date: asap
- Contact: Karin Jobst, +49 89 378 34049
- Application: [www.careers.unicreditgroup.de](http://www.careers.unicreditgroup.de)

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